Ascent360 Managed Services



The below article describes the list of managed services that Ascent360 provides to our clients. While Ascent360 is not a full-service creative agency, we provide many of the key services to our clients that mimic what a standard creative agency can provide.

In this article:

- Submitting a Request
- Campaign Execution Services
- Design Services
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- Packages

Submitting a Request

If you are interested in any of the below services please submit the Managed Services Request Form and a member of our team will get back to you within one business day.

Managed Services Request Form

Campaign Execution Services

- 1. Email Creation: Create emails using an existing template
 - This will include:
 - Implementing standard headers / footers
 - Adding images and text to standard blocks
 - Pulling creative from image library / DAM
 - Ensure all URLs are appropriately linked
 - Implement personalization
 - Implement dynamic content
 - Send proofs to test lists
 - Proofing/QC
- 2. SMS Creation: Create SMS or MMS messages in the Ascent360 platform
 - This will include:
 - Adding text and images
 - Pulling images from image library / DAM
 - Ensure all URLs are appropriately linked

- Send tests to test lists
- Proofing/QC
- 3. **Audience Development and Segmentation:** Implement segmentation within the Ascent360 platform to create specific audiences used for targeting and/or dynamic content.
- 4. **Automation:** Implement automated campaigns such as pre-arrival or post- departure per the strategy laid out by the client or Ascent360's recommended strategies. This can be a single channel/deployment or multichannel with many deployments.
- 5. **Proofing/QC**: This process will include:
 - Preview and Send Test Emails: Send test emails for review and feedback
 - Content Accuracy: Verify content accuracy according to the creative brief (Client is ultimately responsible for final accuracy and approval of content)
 - o Design Consistency: Ensure brand guidelines are used to client's standard
 - · Links and CTAs: Test all links and CTAs
 - · Personalization and Segmentation: Confirm segmentation and dynamic content are functioning correctly
 - o Images and Multimedia: Check rendering of visual elements and 'alt text'
 - o Mobile Responsiveness: Test mobile layout and functionality
 - o Spam and Deliverability: Check for spam triggers and compliance
 - o Proofreading: Review for errors in spelling and grammar
- Campaign Execution: Email or SMS marketing campaign creation on behalf of clients, including scheduling and deployment
- 7. Basic Email Reporting: Basic open, click and unsubscribe reporting
- 8. Simple Copywriting: Ascent360 may utilize the support of Al for simple marketing copywriting.

Design Services

- Email Template Design: Create new visually appealing and responsive email templates that align with clients' brand identity
- 2. **Visual Design**: Design visually appealing email templates that reflect the brand identity and resonate with the audience including layout, typography, color scheme, and imagery.
- 3. **Graphic Creation**: Create custom graphics, illustrations, or icons to enhance the visual appeal and communicate key messages across marketing channels.
- Landing Page/Webform Creation: Design new Landing Pages/Webforms in the Ascent360 platform that reflect client's brand identity.

Strategic Services

1. Concept Development: Brainstorm and conceptualize creative ideas for the campaign, aligning with the

marketing objectives and target audience.

- 2. **Campaign/Automation Strategy**: Develop comprehensive email, SMS or multi-channel marketing strategies tailored to client's business objectives and target audiences.
- 3. **Consulting and Training**: Offer consulting services and training sessions to educate clients on email marketing best practices, industry trends, and strategies for maximizing their ROI.
- Advanced Analytics and Reporting: Provide detailed analytic reports on key email and/or SMS marketing
 metrics including open rates, click-through rates, conversion rates, and ROI, and offer insights for continuous
 improvement.
- 5. Calendar Management: Help manage the marketing calendar for the channels that Ascent360 manages.

Pricing Per Request

Execution:

Marketing Coordinator: This is the primary execution role that will convert creative briefs or written instruction
into completed marketing emails. Fee: \$135 per hour

Design:

- Copywriter: This individual will craft compelling and persuasive written content including subject lines, body copy, and calls-to-action to drive engagement and conversions in email campaigns. Fee: \$135 per hour
- Graphic Designer: This individual will physically create the visual content/graphic elements for each project.
 Fee: \$165 per hour
- Design Director: The Design Director will supervise all branding and design for the Ascent360 client. This
 includes advertising, product or service promotions, and the overall feel of the client's brand. Fee: \$250 per
 hour

Strategy:

- Client Success Manager / Sr. Client Success Manager: These are the roles that many Ascent360 clients utilize
 for daily support needs. Fee: \$185 per hour
- Other: Ascent360 has many other roles including analyst, developer, data architect, etc., that are not included
 in this document but are available as needed. Fee: \$185 per hour

Packages

Hours Bundle: Ascent360 can create a blended rate for these services based on the client's needs at a discount on our standard rate of \$185. This can be done for any specific role as well if the client would like to purchase a set number of hours.

Pricing by Project: Ascent360 can create custom estimates and Statements of Work (SOWs) on a project-by-project

basis.

Monthly Retainer: Any monthly retainer of 10 or more hours per month will receive a negotiated discount on our standard rates.

All packages are **customized per client**. Please reach out to your dedicated CSM or the Help Desk (support@ascent360.com) to determine what package best meets your needs.